



WE CONFIGURE YOUR VISION

AICOMP
CONSULTING

COMPANY OVERVIEW

Founded in 2000, the AICOMP Group is the implementation partner for the manufacturing industry. AICOMP's special focus is on the packaging industry. Its staff comprises more than 50 dedicated consultants and developers. AICOMP's headquarters in Germany, Switzerland and USA provide global coverage of individual solutions and consulting services. Over the past ten years, AICOMP has built a vast knowledge base of SAP®-specific quote-to-cash implementations for companies within the packaging industry.

OUR MISSION

Our mission is to exceed our clients' expectations by providing high-quality, industry-specific solutions. Our solutions for small and mid-sized business clients are tailored to best fit their needs and budgets. For large enterprises, our business solutions and consulting services are flexible enough to grow with changing business needs. We continuously improve on our services and expertise.

OUR VISION

As the number one SAP® consulting firm in the paper and packaging industry, our vision is to provide a reliable and diversified business solution. Based on our experience, best-practice models and consulting services, we are able to exceed every customer's challenges and generate an immediate return on IT investment.

OUR VALUES

- Trust
- Long-term and successful partnerships
- Industry focused expertise
- Respect and honor
- Growth
- Responsibility
- Integration
- Flexibility
- Dedication
- Ambition



AICOMP Consulting provides industry-focused consulting services. At the core of SAP® expertise is SAP® ERP Variant Configuration. AICOMP Consulting is an international, highly recognized consulting company providing solutions for the paper and packaging industry. AICOMP works with industry knowledge as a certified Business Partner of SAP®. Our success is marked by worldwide projects and first-class client projects within SAP® ERP Variant configuration. We are the preferred implementation partner for the paper and packaging industry.

Our company delivers the technology to support detailed product configuration and provide total integration between sales, production/MES, shipping and costing. AICOMP streamlines the flow of information and ensures high-quality services with cost-optimized processes. We help you move your products through the supply chain, from pre-sales to billing, with seamless efficiency.

CONSULTING SERVICES

VC consulting:

Offers knowledge and expertise in the area of SAP® ERP Variant Configuration for all businesses within the packaging industry.

SAP® ERP module consulting:

Offers SAP® ERP expertise in the successful realization of the customer's requirements as well as implementation and acceptance of the new technology.

Training:

High-quality training for internal consultants, key and end users.

Support:

System maintenance and business enhancements for live production environments.



INDUSTRY-SPECIFIC SERVICES

Sales

Achieve accurate costing and competitive pricing with detailed configuration

With AICOMP Consulting solutions, you dynamically configure your final product specifications in the pre-sales process using a manual configuration and/or a CAD interface. The configured products are captured in the sales quotation detailing the customer's specifications and requirements. The result is an accurate cost estimate and competitive pricing for your customers. When the customer is ready to make a purchase, the sales order can be created by referencing the quotation and the relevant customer/product information input during the production order process.

Production

Optimize processes through total production integration

AICOMP Consulting solutions support total production integration. All your customer requirements are conducted through a cost-efficient and optimized process to reach your final product. Our solutions offer production optimizations such as dynamic routing. Based on product and machine characteristics, the system will determine the optimal production routing and provide possible alternatives. Based on our flexible bill of material (BOM), the system automatically selects the required materials and components needed to manufacture the product.

Shipping

Control freight costs with effective trailer utilization

When costing and pricing, freight is an important factor. Calculating and optimizing these costs during the sales quotation process can assist with price control. With AICOMP Consulting solutions, shipping information is based on the calculations obtained from product properties and shipping materials specifications. This determines the best configuration for the handling units and precise freight estimation.

Controlling

Analyze estimated and actual cost data to identify variances, reconcile issues, and increase profitability

Track your costs at every step, from the first prototype to the monthly closing balance report, enabling optimized sales offers and an accurate profit analysis. An accurate cost and profitability analysis identifies inefficiencies within your processes. With the functionality of SAP® ERP and AICOMP services, you can identify and resolve the variances between estimated and actual costs, which leads to improving your profit margin.

INDUSTRY SOLUTIONS

AICOMP, the exclusive Sales and Distribution Partner for the VCPowerPack product line, is proud to announce its exclusive partnership with VCXI Solution. The VCPowerPack has been developed to address the unique challenges manufacturers face with product configuration. AICOMP provides:

VCPowerPack Packaging

Packaging is a vital part of our present day economy. The packaging industry is very dynamic and innovative. Today, it is facing a huge number of challenges. Managing complexity of products, fast-changing customer requirements, volatile raw material prices, declining margins and fierce worldwide competition are some examples. These challenges, in an environment of strong pressure to provide a quality product punctually and free from defects, operating on minimal margins, can hardly be achieved. Your company must adapt its business processes and the underlying software architecture that powers them to meet the demands of this dynamic environment.

We are aware of the complexities of packaging production environments. Today there's an innovative software solution available that meets the demands of the packaging industry: VCPowerPack Packaging

Our solution addresses industry-wide pain points for packaging manufacturers, such as:

- Product configuration
- Order entry and execution
- Price and margin management
- Master data management and compliance

VCPowerPack Packaging is a solution set that combines SAP® ERP Business Suite applications with tailored functionality to meet the unique needs of product configuration and order entry processes for the packaging industry. It enables you to avoid costly integration projects by delivering pre-integrated, standard, end-to-end solutions and services based on a common technology platform: SAP® ERP.

VCPowerPack Packaging leverages AICOMP's solution portfolio. With our solution and our best-in-class knowledge of the packaging industry we can help you solve your most pressing business challenges.

Our VCPowerPack Packaging Products:

- VCPowerPack Packaging for Corrugated
- VCPowerPack Packaging for Folding Carton

Please view our flyers or visit www.vcxi.com for more information about additional industry-specific products:

VCPowerPack Media – solution for the printing industry. Includes labels, booklets, inserts, outserts, and multiserts.

VCPowerPack Plastics – solution for the flexible and plastic packaging industry. Includes films, bags, consumer products, and food packaging.

VCPowerPack Mill – solution for the paper, metal and glass industry. Includes brown paper, metal packaging, and glass packaging.



ABSTRACT OF OUR CUSTOMERS

Europe

- Amcor Flexibles
- Mondi Packaging
- Nordenia
- RKW
- SCA Packaging
- Storopack
- Smurfit Kappa

South America

- Rigesa

North America

- International Paper
- Menasha Advantage
- Smurfit Stone



ABSTRACT OF OUR PARTNERS



Exklusive Development Partner



SAP® Industry Value Network Partner



SAP® Business ByDesign Network Partner



OUR AFFILIATIONS



SAP® Business All-In-One Partner



SAP® Extended Business Program



CWG Conference Sponsor



Tappi Member



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